



A HAUGLAND company

Foothills STE 101, 9151 Estate Thomas | St Thomas, VI 00802
9-A La Grande Princess Unit #8 | St Croix, VI 00820
340-714-9009
336 South Service Rd | Melville, NY 11747 | 516-336-6720

Request for Proposal

PR-01-25

Debris Collection and Disposal for Hurricane Season 2024-2025

October 3, 2024

Submitted to:
Ms. Nicole M. Aubain
Manager of Contract Administration
Virgin Island Water and Power Authority
9720 Estate Thomas
3rd Floor, Al Cohen Plaza
Charlotte Amalie, St. Thomas 00802
contractservices@viwapa.vi



COVER LETTER



October 3, 2024

Virgin Island Water and Power Authority
9720 Estate Thomas
3rd Floor, Al Cohen Plaza
Charlotte Amalie, St. Thomas 00802
CONTRACTSERVICES@VIWAPA.VI

Attention: Ms. Nicole M. Aubain, Manager Contract Administration

Reference: PR-01-25 Debris Collection and Disposal for Hurricane Season 2024-2025

Subject: Request For Proposal Submission

Dear Ms. Aubain;

Haugland Virgin Islands Inc thanks you for the opportunity to respond to this invitation and provides the following "Proposal".

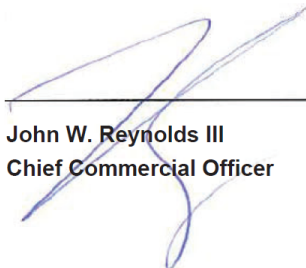
The Company is highly experienced in the collection of utility debris created by hurricane having performed this service for several utilities including the Authority.

Specifically, we collected and processed the FEMA Category A debris created from hurricane Irma and Marie in 2017/2018. In addition, we have been collecting, processing and disposing at regulated facility, the utility debris created on the US Virgin Islands from current day composite pole projects that have been in progress since 2018. On both projects, we utilized local subcontractor firms that assist in the phases of the work. Through the safe and effective execution of the contracts, we have identified and established relationships with shipping companies such as Tropical and Crowley, and final disposal landfill sites that are qualified with the US EPA to receive utility debris.

At this time, Haugland Virgin Islands Inc formally requests a bid opening regarding this submission within **5** days of bid submission. Please send all information regarding bid submission to the following email; **bids@hauglandenergy.com**

We thank you for the opportunity to provide our proposal and look forward to speaking soon.

Respectfully Submitted,



John W. Reynolds III
Chief Commercial Officer

EXECUTIVE SUMMARY



October 3, 2024

PR-01-25 Debris Collection and Disposal for Hurricane Season 2024-2025

Executive Summary

Haugland Virgin Islands Inc is a local USVI based utility contractor with operations on St Thomas, St Croix, St John, Water and Hassel island. Haugland Virgin Islands Inc is an affiliate of Haugland Energy Group LLC, a USA mainland entity that has operations locally in the USVI, as well as, throughout the Southeast and Northeast region of the United States providing electric transmission, distribution, substation and power plant construction and utility related maintenance services.

Collectively, Haugland Energy Group LLC. and Haugland Virgin Islands Inc are referred to as the "Company", or "Haugland Energy", or "Haugland" in this proposal.

Both companies have the same ownership and a common management team that has decades of extensive experience in the utility industry, specifically overhead and underground electric transmission and distribution. The Company's reputation is built upon a history of completing safely, on time, fast track quality projects that require coordination of project planning and execution with our Customer, local government agencies, subcontractors, vendors and our resources.

The Company is experienced in the collection of debris created by hurricane. Specifically, we collected and processed the debris created from hurricane Irma and Marie in 2017/2018. In addition, we have been collecting, processing and disposing at regulated facility, the utility debris created on the US Virgin islands from current day composite pole projects that have been in progress since 2018.

Company Qualifications and Compliance

Contract Compliance:

Confirming pricing valid for 90 days and ability to comply with General Contract Terms with Federal Requirements,

USVI Territory Compliance:

The Company strives to be in compliant of the laws of the states and territories it operates in and has spent a significant time, effort and funds establishing and transitioning its operations to be fully compliant:

To recap the Company:

- as required by HUD standards to bid this project The Company is legally registered to do business in the USVI. (USVI Business DP010054).
- is licensed in the USVI territory to perform electric service work, installation of equipment, rental of equipment, and asphalt paving services. (License No 2-43282-2L valid through 12/31/2024) The Company also has an engineering services license (License # 1-43282-1B)

valid through 8/31/2025) and meets the HUD minimum qualifications of respondent by having a valid business license for proposed work scope.

- maintains an office on St Thomas and St Croix.
- has an extensive fleet of specialized equipment already deployed in the USVI and capable of handling the challenging terrain. The Company has invested over thirty million dollars in on-island equipment and tooling, safety supplies, including core drilling machines and pressure diggers.
- carries the proper insurance including territory based automotive insurance with Guardian. All our motor vehicles have USVI plates can be legally operated in the territory. Our Employee have active USVI issued drivers licenses and are trained on operating of motor vehicles on the left side of the road.
- is good standing and is properly registered with the USVI department of finance for submission of employment taxes, and unemployment insurance.
- has an active workers compensation insurance account with USVI Department of Finance and files timely reports and payment. (Registration #12138)
- files form 720VI, the Gross Receipts tax returns monthly and remit taxes when applicable.

USVI Territory knowledge and contract specific experience:

The Company has been operating in the USVI for over two years and:

- is familiar with the Geotechnical makeup of the USVI and has successfully installed over five thousand wood poles and over thirteen hundred composite poles in the last year eighteen months.
- has established a working relationship with several local vendors and subcontractors that will play a vital role in the performance of this contract. Their roles are discussed in detail further in this proposal
- has in place commitments for housing on St Thomas and St Croix.
- has and continues to seek opportunities to employ residents and firms.
- is committed to on-the-job training and the development of its workforce including presenting opportunities for hire for Section 3 residents.
- makes best efforts to provide procurement opportunities for small and minority or women owned businesses and has identified opportunities for spend. See section further in Proposal.

Federal Compliance:

The Company's core business is working for federal, state, and regional government agencies and municipal and investor owned utilities. Having supported electrical restoration efforts on all major hurricanes in the last twenty years, the Haugland team is knowledgeable on federal compliance and requirements.

The Company:

- has an active federal DUNS number. 117125696 (STT), 117359020 (STX)
- is registered with US Government and is listed on the "SAM" system.

- is compliant with Davis Bacon Requirements and HUD reporting and capable of providing certified payroll.
- has and enforces an Affirmative Action Policy.
- invests in the industry by permitting its management to hold various Apprenticeship Selection Committee position to ensure diversity and opportunity for union affiliation membership.
- Our employees are US citizens and are permitted to work in the USVI without the need for VISAs.

Safety Qualifications:

As an active contractor operating in the electrical and civil construction markets in the USVI and the mainland, the Company is well versed on local safety ordinances, state, federal and utility companies' rules and regulations. This includes OSHA, EPA, DPNR, National Electrical Safety Code, and WAPA specific Construction Standards.

Specifically, the Company

- is qualified to work on energized lines and is compliant with OSHA section 1910.269.
- is capable and qualified to work on all voltages that exist in the USVI
- has a Drug, Alcohol and Unauthorized Substance Testing Policy enforced and in place in the USVI.
- field and safety management on St Thomas and St Croix are trained on reasonable suspicion and post-accident testing.
- has performed construction related activities and is familiar with working conditions in St John, St Thomas and St Croix.

Financial Capacity and Resources

The Company has the financial and people resources to meet the manpower requirements to perform under this contract.

Schedule

The Company anticipates that it has enough equipment and personnel resources on island or in the state of Florida to commence debris collection immediately after the storm clears through and the Authority greenlights our debris crews to work with the Linemen crews to electrically confirm electrical debris safe to remove. We would then follow up with equipment mobilization and reallocation of people resources from our Florida based group. We would anticipate ability to clean the islands in 5 weeks.

COMPANY PROFILE



October 3, 2024

PR-01-25 Debris Collection and Disposal for Hurricane Season 2024-2025

Company Profile

Request:

Provide a company profile to include:

The company ownership structure (corporation, partnership, LLC, or sole proprietorship), including any wholly-owned subsidiaries, affiliated companies, or joint ventures. (Please provide this information in a narrative and as a graphical representation). If Respondent is an Affiliate of, or has a joint venture or strategic alliance with, another company, please identify the percentage of ownership and the percentage of the parent's ownership. Finally, please provide your proposed operating structure for the services requested under this Solicitation and which entities (i.e. parent company, Affiliate, Joint Venture, subcontractor) will be performing them;

The name, title, mailing address, e-mail address, telephone number, and fax number of Respondent's point of contact for any resulting contract under this Solicitation; and Respondent shall provide a minimum of three references for projects of similar type and size performed within the last three years, preferably for state/territory and/or local government entities. VIWAPA reserves the right to check references prior to award. Any negative responses received may be grounds for disqualification of the proposal.

Information provided shall include:

- 1) Client name;
- 2) Project description;
- 3) Total dollar amount of project;
- 4) Key staff assigned to the referenced project that will be designated for work under this Solicitation; and
- 5) Client project manager name, telephone number, and e-mail address.

VIWAPA verifies references by e-mail. Respondents who do not provide accurate e-mail addresses waive the right to have those references considered in the evaluation of their Solicitation Responses.

NOTE: A Respondent that is not organized under the laws of the Territory of the Virgin Islands must obtain all necessary licensing to do business in the territory on or before contract execution or within such period of time as negotiated by the Parties.

Answer:

Company Information:

Haugland Virgin Islands Inc ("HVI")
Corporation
EIN 66-0910034
Formed in the USVI 11/07/2018

Office Addresses:
9-A La Grande Princess, Unit #8, St Croix, VI 00803
Foothills STE 101 9151 Estate Thomas, St. Thomas VI

Phone 340-714-9008

a. Affiliates:

Grace Civil LLC
Limited Liability Company
Formed in the USVI April 03, 2019
Business Entity No. DC0102928
Business License 45122
Operates: Civil construction in the USVI

Haugland Energy Group LLC
Limited Liability Company
EIN 45-2854280
Formed July 29, 2011 in Delaware
Registered to do business in the US Virgin Islands (Registration 588148)

b. RFP Contact Name, telephone number, and email of representative

John Reynolds
Office: 516-336-6720
Fax: 516-336-6722
Cell 631-786-7713
Email: jreynolds@hauglandllc.com

John Reynolds
Cell: 631-786-7713
jreynolds@HauglandLLC.com

c. Operating structure:

Prime: Haugland Virgin Islands Inc
Affiliate Subcontractor: Grace Civil LLC

Relevant Experience

- **Client Name: Virgin Islands Water and Power Authority (WAPA)**

Project Description: SC-38-19- Category F Debris Removal
Total Dollar amount of Project: \$55M
Key Staff: John Reynolds, Steve O'Halloran, Justin Livengood
Work Dates: 2019-2024 (in progress)
Reference Contact:
Cordell Jacobs 340-642-0946
Cordell.Jacobs@viwapa.vi

The Company was contracted by the Virgin Islands Water and Power Authority (WAPA) collect and remove debris from the Authority's system created from the Category F hardening of the electrical system on the islands of St Thomas, Water and Hassel Islands, St Croix and St John. Contract includes road side collection, transportation to designated DSA site for further sorting and processing of material to remove hardware, containerization, off island shipping and costs of final disposal. Contract is currently underway.

- **Client Name: Virgin Islands Water and Power Authority (WAPA)**

Project Description: SC-73-18- Category A Debris Removal
Total Dollar amount of Project: \$28M
Key Staff: John Reynolds, Steve O'Halloran
Work Dates: 2018
Reference Contact:
Ashley Bryan (340) 642-7886
Ashley.Bryan@viwapa.vi

The Company was contracted by the Virgin Islands Water and Power Authority (WAPA) collect and remove debris from the Authority's system created from Hurricane Irma and Maria on the islands of St Thomas, Water and Hassel Islands, St Croix and St John. Contract included road side collection, transportation to designated DSA site for further sorting and processing of material to remove hardware, containerization, off island shipping and costs of final disposal. In total Haugland handled over 2800 tons of material including 2500 transformers in a relatively short period of time with oversight from outside monitors

- **Client Name: Suffolk County DPW**

Project Description: Debris Removal post Hurricane Superstorm Sandy
Total Dollar amount of Project: \$17M
Key Staff: Joseph Haugland
Reference Contact:
Work Dates: 2012-2013
Ed Barnes 631-853-2739
ed.barnes@suffolkcountyny.gov

Grace Industries (Affiliate) was contracted by Suffolk County (Municipality on Long Island, NY) to remove, collect, process and dispose of hurricane debris resulting from Hurricane Sandy. Project included complete chain of custody on materials and oversight from FEMA monitors.

- **Client Name: Nassau County DPW**

Project Description: Debris Removal post Hurricane Superstorm Sandy

Total Dollar amount of Project: \$13M

Work Dates: 2012-2013

Reference Contact:

Rich Millet

516-633-1766

rmeagle13@icloud.com

Haugland Energy (Affiliate) provided services to remove, collect, process and dispose of hurricane debris post Superstorm Sandy

Key Staff

Please note our key staff are familiar with the working conditions in USVI and WAPA due to past contracts and significant time spent on islands since Hurricane Maria/Irma. Please see attached bios/resumes

Joseph Haugland, President & COO

John Reynolds, CCO

Steve O'Halloran, Superintendent of USVI

RELEVANT EXPERIENCE



October 3, 2024

PR-01-25 Debris Collection and Disposal for Hurricane Season 2024-2025

Relevant Experience

- **Client Name: Virgin Islands Water and Power Authority (WAPA)**

Project Description: SC-38-19- Category F Debris Removal

Total Dollar amount of Project: \$55M

Key Staff: John Reynolds, Steve O'Halloran, Justin Livengood

Work Dates: 2019-2024 (in progress)

Reference Contact:

Cordell Jacobs 340-642-0946

Cordell.Jacobs@viwapa.vi

The Company was contracted by the Virgin Islands Water and Power Authority (WAPA) collect and remove debris from the Authority's system created from the Category F hardening of the electrical system on the islands of St Thomas, Water and Hassel Islands, St Croix and St John. Contract includes roadside collection, transportation to designated DSA site for further sorting and processing of material to remove hardware, containerization, off island shipping and costs of final disposal. Contract is currently underway.

- **Client Name: Virgin Islands Water and Power Authority (WAPA)**

Project Description: SC-73-18- Category A Debris Removal

Total Dollar amount of Project: \$28M

Key Staff: John Reynolds, Steve O'Halloran

Work Dates: 2018

Reference Contact:

Ashley Bryan (340) 642-7886

Ashley.Bryan@viwapa.vi

The Company was contracted by the Virgin Islands Water and Power Authority (WAPA) collect and remove debris from the Authority's system created from Hurricane Irma and Maria on the islands of St Thomas, Water and Hassel Islands, St Croix and St John. Contract included road side collection, transportation to designated DSA site for further sorting and processing of material to remove hardware, containerization, off island shipping and costs of final disposal. In total Haugland handled over 2800 tons of material including 2500 transformers in a relatively short period of time with oversight from outside monitors

- **Client Name: Suffolk County DPW**

Project Description: Debris Removal post Hurricane Superstorm Sandy

Total Dollar amount of Project: \$17M

Key Staff: Joseph Haugland

Reference Contact:

Work Dates: 2012-2013

Ed Barnes 631-853-2739

ed.barnes@suffolkcountyny.gov

Grace Industries (Affiliate) was contracted by Suffolk County (Municipality on Long Island, NY) to remove, collect, process and dispose of hurricane debris resulting from Hurricane Sandy. Project included complete chain of custody on materials and oversight from FEMA monitors.

- **Client Name: Nassau County DPW**

Project Description: Debris Removal post Hurricane Superstorm Sandy

Total Dollar amount of Project: \$13M

Work Dates: 2012-2013

Reference Contact:

Rich Millet

516-633-1766

rmeagle13@icloud.com

Haugland Energy (Affiliate) provided services to remove, collect, process and dispose of hurricane debris post Superstorm Sandy

APPROACH & METHODOLOGY



October 3, 2024

PR-01-25 Debris Collection and Disposal for Hurricane Season 2024-2025

Approach & Methodology

Understanding storm conditions and work scope

Disasters can cause massive and long lasting impact to communities. Beside immediate damage to homes, roads, utility and other critical infrastructure, businesses and government facilities there is potential for longer term economic impact if swift action is not taken. Currently, the Company and its affiliate have has craft, supervisory, safety, and logistics staff working in the territory and can provide immediate response to an event with these resources and if needed additional from its main land divisions. We are familiar with the working conditions on St. Croix, St. John, St Thomas, Water and Hassel Island, and possess the appropriate equipment.

While every disaster is unique and will have its own challenges, our approach to the work is consistent. To expedite the recovery, we look to pair our response team with Authority's counterparts to begin planning, staging, and crew deployment to safely and effectively isolate, damaged circuits, and target the collection of debris associated with the Authority's system.

Employee Mobilization & Support

HVI has already mobilized substantial resources to the U.S. Virgin Islands as part of our work on ongoing support of the Authority on capital projects. This provides us an advantage of already having management, safety personnel, trade labor and equipment in place, and operating throughout the region. We also have firsthand knowledge of current local conditions, to better allow us to develop our execution plan based on assessments. It is important to note that our on-island resources already have housing and are spread throughout the islands.

HVI will utilize USVI designated staging areas (DSA) for debris processing. We will utilize our existing yard, offices, material storage and as needed equipment parking.

The DSA will be outfitted with containers, bins and yellow iron off-loading materials from the debris collection crews' trucks. A designated pole handling area with equipment for the safe loading and unloading of poles will be on site. Additionally, designated space for collected transformers will be allocated. These transformers will be evaluated for environmental concerns (i.e. oil leaks/ PCB's), and stored in containment areas. Once WAPA has confirmed the transformer oil to be non-hazardous, a HVI employee will drain the oil into WAPA's oil capturing system in accordance, with WAPA's procedures prior to preparation for disposal. The remaining debris will be sorted and segregated for off-island disposal.

Effective & Efficiency Integration of Local Resources

HVI has established relationship and contracts with local firms in place and will complement its workforce with local manpower and equipment. It is important to note these firms have worked well with HVI on past

projects and are trained on debris collection and processing. In lieu of bringing additional resources from the mainland, HVI will seek employment of local personnel. To ensure qualifications and training, Haugland Energy's Safety department is capable of core competency testing and as previously noted, as needed as certified OSAH trainers, can conduct classes and issue certification.

It is also important to note that HVI has pre-established contracts with final disposal facilities.

It is out intention to utilize the existing on island subcontracting community to the greatest extent possible to provide labor and equipment resources including dump trucks, roll off trucks, yellow iron, dumpsters, and containers. We have an existing working relationship with several providers that we have utilized on both our work with the Authority, and the work performed by our local affiliate, Grace Civil LLC, on road and taxiway for DPW, VIPA. and the Authority. Depending on availability we would look to utilize the following firms: such as Kami Metals, Fabian Trucking, 4Cut, A9 and Senhouse, to name a few.

Planning

For planning, the project team in concert with the Company's Project Manager will work with WAPA's personnel to identify status of the electrical grid in impacted areas. This will include identifying Critical Care Facilities (CCF) and those feeders with CCF's will be flagged as special handling required feeders and prioritized for cleanup efforts. Our team will part of the first responders heading out to identify poles and wire that present an immediate danger to general public. Our team will physically perform a field pre-check/ sweep of the islands to identify and immediately dispatch crews to address any areas where debris exists that can present immediate harm.

Safety is of upmost concern:

It is well known that accidents involving contact with overhead power lines can not only damage equipment, but also cause serious injuries and death. The safety of the general public, our customer's employees and are own are of the upmost importance. HVI will enforce all safety related work practices and recognized industry work methods to ensure that no employees are injured because of either direct or indirect electrical contacts. The specific safety-related work practices shall be consistent with the nature and extent of the associated electrical hazards. It is important to note that due to our electrical T&D qualifications we can test, cut and clear debris. Sending in unqualified crews can present a danger to not only the public but the crews themselves. Electrical grids are interconnected and generator backfeed is a common and well noted issue on the islands. Line isolation is a crucial step in debris removal.

Haugland personnel are highly trained having completed a national recognized apprentice training program or equivalent local union accredited training program. Our employees have completed OSHA 10 -T&D health and safety. In addition, they are CPR and first aid qualified, bucket truck and pole top rescue trained. Majority hold several specialized industry recognized licenses and certification including, hoisting, and confined space to identify a few.

HVI is committed to training and education. Its safety managers are OSHA qualified trainers. This is important to note that we have on island capabilities to train subcontractor personnel to ensure they have OSHA 8 hr training.

Documentation

While not necessarily a requirement of this contract, HVI possess software to photograph and document debris collection locally at the pole and/or at the DSA area. It is important to note this, so WAPA can keep its key personnel focused on the planning of the recovery not overseeing collection crews. We are capable of providing empirical data and documentation that is in compliance with FEMA requirements.

High Level Construction Execution Plan

- Project Team takes direction from Authority on assigned areas
- Identification of critical care facilities (CCF) and crucial main roads
- Ride down of effected areas to identify extreme hazards
- Immediate deployment of qualified debris crews to isolate lines, and remove debris that present current post storm hazard to public
- Communicate plan to WAPA on how HVI plans on targeting debris collection. Manpower and estimated dates for completion of activities.
- Coordination of yards/ and designated staging areas
- Crew deployment (subs and work force) to isolate and collect debris along circuits. Haugland envisions have specialized collection crews focusing as follows:
 - wood pole debris,
 - Transformer collection
 - Wire and other attachment
- Crew establishments to work in yards to process debris.
- Heavy haulers aligned to move bins, and containers to port
- Shipping arrangements
- Final Landfill or recycler to handle legal acceptance of debris

PROJECT SCHEDULE



October 3, 2024

PR-01-25 Debris Collection and Disposal for Hurricane Season 2024-2025**Project Schedule Outline**

At the time of our proposal submission, the timeframe for completion and the exact quantities of debris to be disposed of off island are unknown with uncertainty as to the availability of ships.

Event	Date
Contract Execution	Prior to event
Notice to Proceed	Prior to event
Project Kickoff Meeting	Upon notification of potential event
Debris Collection, Processing & Disposal	Day after event
Complete removal of roadside Debris	TBD Target 3-6 weeks depending on severity
Shipping	TBD – Depends on Ship Availability
Final Disposal at Regulated Landfill	TBD-Depending on shipping availability
Final Documentation Exchange	TBD Target 16 weeks

KEY STAFFING PROFILE



October 3, 2024

PR-01-25 Debris Collection and Disposal for Hurricane Season 2024-2025

Key Personnel

Melvin Hodge, Project Manager, responsible for day-to-day operations including coordination of company and subcontracted resources.

Nelson Petty, Project Director-responsible for securing of DSA, coordination with Authority on project schedules and deliverables

Marie Edwards, Project Coordinator – responsible for coordination of mobilization of off island resources, housing, logistics, on-island subcontract agreements, payment processing

Steve O'Halloran, Manager, Coordination with Authority's electric department and line crews to ensure lines are tested dead before debris crews engage.

John Reynolds, Compliance and Integration, His role would be establishing documentation control procedures and applications to ensure contract compliance and adherence to federal regulations for Authority's financial recovery.

John Reynolds, Chief Commercial Officer, HVI, brings more than 25 years of experience in the power line construction business, with vast experience with project planning and back office support coordination. He played a critical role in USVI recovery efforts in 2017 after Hurricane Irma and Maria developing and managing IT tailored solutions to assist in the assessment of damage and the tracking and reporting of recovery efforts. Similarly, assisted Lee County Cooperative electric in its documentation for status of utility debris following Hurricane Ian on Sanibel Island. His role would be establishing documentation control procedures and applications to ensure contract compliance and adherence to federal regulations for Authority's financial recovery

Steve O'Halloran, Manager, Southeast Operations, HVI, has more than 25 years of electrical construction experience working with major utility companies. He has extensive expertise with emergency storm restoration, and has directed recovery efforts for several major storms, including recent Hurricanes Irma and Maria for the U.S. Virgin Islands and Florida with response of over 800 crew members, Superstorm Sandy, the Ice Storm of 2008, and Hurricane Katrina, and has dispatched crews of up to 120 with an impeccable safety record.



Haugland Virgin Islands Inc
Haugland Energy Group LLC 336
South Service Rd Melville NY 11747

BIOGRAPHY

Mr. John Reynolds, CPA, CCIFP, Chief Commercial Officer of Haugland Group LLC and its affiliates, brings over 20 years of construction business management experience with over 17 of those years dedicated to the construction industry. As Chief Commercial Officer (CCO), he synergizes his technical abilities with his business acumen to promote the integration of Haugland Group's field and back office operations to leverage the company's value for its customers.

In his past capacity, as Chief Financial Officer, Mr. Reynolds oversees strategic financial planning and overall financial management for the Haugland Group Companies ensuring strict financial controls and compliance with all applicable laws, regulations, and recognized industry best practices.

To ensure the steady expansion of the Haugland Group, LLC, Mr. Reynolds builds and maintains strong relationships with banks and insurers to guarantee available funding and he spearheads the due diligence efforts for potential acquisitions. He also conducts in-depth financial analysis, prepares corporate budgets and financial statements, oversees payroll processing, and coordinates internal and external financial audits.

Mr. Reynolds also brings vast contracting expertise gained through his prior role as Vice President of Contract Administration at Hawkeye, LLC, yet another highly successful enterprise that was founded by William Haugland. At Hawkeye, LLC, Mr. Reynolds provided oversight for financial and job cost reporting for all reporting divisions, provided oversight of the Contract Administration department, and implemented new accounting software, among other accomplishments, all during a period of great expansion.

Earlier in career, Mr. Reynolds built and honed his accounting skills while working as a Tax and Audit Manager at Bloom Hochberg and Co, PC, CPAs.

PROVEN SKILLS

Strategic Financial Planning & Analysis | Financial Controls and Compliance | Financial Statement Preparation

Business Processes Development and Improvement | Business Expansion and Startup | Mergers & Acquisitions

Banking & Surety Relations | Credit/Bonding Facility Management | Vendor & Customer Relations

Contract Negotiations | Contract Administration & Compliance

Advanced Knowledge of:

Viewpoint Construction Software | ECMS | JD Edwards | Timberline Construction Accounting

CAREER HISTORY

Chief Commercial Officer, Haugland Group, LLC, Plainview, NY, 2019-Present

Chief Financial Officer, Haugland Group, LLC, Plainview, NY, 2010 -2018

Vice President of Contracts, Hawkeye, LLC, 2001 - 2010

Biography: John Reynolds, CPA, CCIFP

- continued -

Tax and Audit Manager, Bloom Hochberg & Co., PC, CPAs, New York, NY, 1996 - 2000

(Note: entries above list the last position held at the employer)

SELECT ACHIEVEMENTS

Role: Chief Financial Officer, direct on island oversight of work planning and execution of restoration of US Virgin Islands electrical infrastructure recovery post Hurricane Irma/Maria. Focus on leveraging technology to aid in the damage assessment, tracking and reporting of daily recovery progression to VI-WAPA, local government designates, and FEMA personnel

Scope: 6-month involving upwards of 800 personnel.

Employer: Haugland Energy Group LLC

Client: Virgin Island Water and Power Authority

Role: Chief Financial Officer, overseeing financial processes during an extended period of peak work volume; subsequently guided the company through a successful audit conducted by the Suffolk County District Attorney's office in relation to prevailing wage verification for work performed by Grace Industries on Super Storm Sandy debris removal.

Scope: \$30M, 6-month **Hurricane Sandy storm restoration project** – involving upwards of 150 personnel.

Employer: Haugland Group | Grace Industries, LLC

Client: Suffolk County Department of Public Works, NY

* * * * *

Role: VP, Contract Administration, in charge of contract coordination for New York and New England region.

Scope: \$165M multi-year contract, primarily unit cost based – **rebuilding distribution circuits** for two electrical systems, Niagara Mohawk & New England Power, as the Lead Contractor and Alliance Partner with National Grid. This project utilized 400 line workers and presented unique challenges: meeting the large manpower resource demand, and training workers unfamiliar with unit tracking and recording. Not only were those challenges met, but the team also successfully shifted the safety culture, substantially improving worker safety yet still reducing National Grid's cost per mile. These achievements were further set against the backdrop of Hurricane Katrina – a catastrophic storm which added its own significant nationwide resourcing challenges during the project's lifecycle.

Employer: Hawkeye, LLC

Client: National Grid

EDUCATION & PROFESSIONAL DEVELOPMENT

Bachelor of Science in Accounting – Binghamton University, 1996

Biography: John Reynolds, CPA, CCIFP

- continued -

Training & Certifications:

Certified Public Accountant – State of New York, 1998

Certified Construction Industry Financial Professional, 2014

Affiliations:

American Institute of Certified Public Accountants, Member since 1999

Construction Financial Management Association, Member 2010

The Institute of Certified Construction Financial Professionals, Member 2014



NELSON PETTY JR., P.E.

As the current USVI District Manager for Haugland Group and former Commissioner of the V.I. Department of Public Works, I have extensive experience with federal program requirements, as well as expertise in executing large and complex infrastructure projects.

2021 – PRESENT

DISTRICT MANAGER, HAUGLAND VIRGIN ISLANDS INC.

- Manages USVI business operations.
- Identifies resources, assign workloads, and supervise schedules to ensure timely deliveries of projects and company objectives.
- Responsible for development of new business programs and company expansion to ensure maximum productivity, while ensuring operational efficiency.
- Addresses business inquiries from customers and team members.
- Recommends employee enrollment, promotion, and retention.

2004 – PRESENT

OWNER/ PRINCIPAL, IN-SITE SURVEYING & ENGINEERING

- Provides building design and construction management for residential and commercial properties.
- Provides surveying services - including construction layouts, land surveying, as-built title surveys and subdivision design.

2017 – 2020

COMMISSIONER, V.I. DEPARTMENT OF PUBLIC WORKS

- Provided leadership and direction for the overall management and operations of the Department of Public Works, inclusive of its five divisions and 200+ employees. Implements strategies and goals in accordance with the department's mandate to plan, construct and maintain public roads, highways, storm drainage systems, transportation systems, buildings, parking facilities and cemeteries.
- Oversaw the development of the department's annual budget of about \$34 million in local and federal funds.
- Led the department's recovery efforts following two catastrophic category five hurricanes. Partnered with federal agencies to develop plans for resiliency in the recovery process - resulting in the territory being allotted over \$200 million in funding for road projects.
- Oversaw the territory's Federal-Aid Highway Program, which receives an annual allotment of approximately \$16 million. This program includes the management of Federal-Aid Emergency Relief funding; after the 2017 storms, over \$70 Million was approved for FHWA eligible routes on the territorial highway system. Under the Federal-Aid Highway Program, \$91 million in GARVEE Bonds were authorized for major infrastructure projects.
- Managed the territory's public transportation system, which includes \$ 1.8 million in annual Federal Transit Administration grant funding.

2015 – 2017

CONSTRUCTION PROGRAM MANAGER, V.I. DEPARTMENT OF PUBLIC WORKS

- Managed and directed the Construction Management Division in the execution of Federal-Aid highway projects. Duties included approval of all contract modifications and payments.
- Acted as the responsible engineer and as the liaison between the department and the Area Engineer of the Federal Highway division in Puerto Rico .



2008 – 2015

DESIGN ENGINEER, V.I. DEPARTMENT OF PUBLIC WORKS

- Surveyed, designed, and engineered 3R and 4R Federal-Aid projects territory-wide.
- Managed the design developments by consultants for federally funded road projects.

2001 – 2018

ASSISTANT CONSTRUCTION ENGINEER, V.I. DEPARTMENT OF PUBLIC WORKS

- Conducted construction management and inspections for all Federal-Aid Highway construction projects in the St. Thomas/ St. John District.

EDUCATION

- Florida A&M University, Tallahassee, FL
B.S. Civil Engineering

SKILLS

- Project Management
- Strategic Planning
- Budget Oversight
- Leadership
- Decision Making
- Spokesperson
- Team Building

CERTIFICATIONS

- Licensed Professional Engineer, U.S. Virgin Islands No. 784
- The American Society of Civil Engineers
- The National Society of Professional Engineers



Stephen F. O'Halloran

(516) 265-4678

SOHalloran@Hauglandllc.com

Experience

Grattan Line Construction

1996-1998

Distribution lineman

Halpin Line Construction

1998-2006

Distribution lineman

Hawkeye 2006-2015

Foreman –CMP Falmouth Underground Project

General Foreman--

Western Mass Electric/ Northeast Utility distribution job Southwick

Ma Martha's Vineyard Project Hendrix distribution N-STAR

Holyoke Gas & Electric distribution project

Bemis Line Construction Western Mass Electric/ Northeast Utility

Springfield Ma

Haugland Group LLC 2015-Present

General Foreman

Line 3188 Reconductor Manchester NH

Windham NH Distribution Hendrix Conversion

IBEW 104

1996-Present

Education

Catholic Memorial High School 1984-1988

Mt Ida College, Newton Ma

Major in Electrical

Skills

OSHA 10

OSHA 30

Hoisting license MA & RI

Supervisor Training Course

Federal Motor Carrier Safety

Pole Top/ Bucket Rescue

First Aid & CPR

Signal Person/ Rigger

Training 25Kv & 34.5Kv

Gloving Procedures

References

Skip Slyszy 413-695-6761

Tom Campbell 413-522-6526




MARIE EDWARDS

631.327.8735 

medwards@hauglandllc.com 

hauglandgroup.us 

336 South Service Road
Melville, NY 1174 

EXPERIENCE

Marie Edwards is a dedicated and dynamic management professional with over 10 years of extensive experience. As Division General Manager of Haugland Virgin Islands, she oversees multiple divisions, ensuring seamless operations from licensing and vendor accounts to logistics and housing. Her strategic leadership and operational insight have consistently driven efficiency and growth, delivering exceptional results, building strong business relationships, and streamlining daily office operations.

Haugland Group LLC, Melville NY

Division General Manager, Haugland Virgin Islands | April 2022-Present

- Oversee multiple divisions including the energy, civil and asphalt operations
- Streamline licensing processes, ensuring compliance with all regulatory requirements and reducing approval times.
- Foster robust vendor relationships such as negotiating favorable terms and securing high-quality materials and services.
- Optimize shipping and logistics operations such as reducing costs and improving delivery times.
- Providing efficient solutions for workforce accommodation and project needs.
- Direct daily office operations, enhancing productivity and workflow through innovative administrative strategies.

Tropical Shipping, St. Thomas US Virgin Islands

Sales Manager | May 2019-April 2022

- Led a sales team and achieved a significant increase in sales revenue over 3 years.
- Developed and executed strategic sales plans. Targeted new markets and expanding the customer base.
- Established and maintained strong client relationships. Ensured high levels of customer satisfaction and loyalty.
- Conducted market research and analysis and identified emerging trends and opportunities, adjusting sales strategies accordingly.

Tropical Shipping, St. Thomas, US Virgin Islands

Traffic and Customer Care Manager | June 2017-May 2019

- Managed confidential and business-critical resources. Ensured timely and cost-effective cargo movement.
- Interfaced with U.S. Customs and other governmental agencies and ensured compliance with legal requirements, including FMC & STB rules, US Customs and Excise requirements.
- Oversaw customer contact and expedited efficient cargo movements.
- Worked closely with the vessel operations team. Addressed rolling cargo and operational issues.

Tropical Shipping, St. Thomas, US Virgin Islands

Sales Coordinator | November 2015-June 2017

- Initiated contracts and ensured filing by established deadlines.
- Maintained new accounts accurately in Customer Relationship Management (CRM) and other appropriate databases.
- Solidified relationships with existing and potential Tropical customers.
- Worked closely with the customer care department by managing booking and logistics recovery.

EDUCATION

- University of Virgin Islands | A.A. Degree in Business Administration and Management
- University of Virgin Islands | B.A. Degree in Business Management and Marketing

SKILLS

- Strategic Leadership
- Business Operations
- Vendor Relationship Management
- Shipping and Logistics
- Regulatory Compliance
- Customer Relationship Management (CRM)
- Sales Strategy and Execution
- Team Training and Development

COST OFFER



Location Description	Estimated Quantity	Unit	Unit Price	Line Total
BASE BID ITEMS				
WAPA electrical components - Remove from pole (insulators and assembly, cutouts, lightning arrestors, etc) and assoc hardware and transport to Designated Staging Area (DSA)		Per Pole	\$ 435.00	\$0.00
Crossarm assembly and hardware - remove from pole and transport to DSA		Each	\$ 109.00	\$0.00
Wooden Pole - Transport to DSA		Linear Feet	\$ 36.00	\$0.00
Streetlight bracket/head - remove from pole, transport to DSA		Each	\$ 54.00	\$0.00
Guy Wire Assembly - remove from pole, transport to DSA		Each	\$ 145.00	\$0.00
Conductor - roll up & transport to DSA		Linear Feet	\$ 4.25	\$0.00
Transformer - bag and transport to DSA; remove oil		Each	\$ 1,926.00	\$0.00
Transformer - transport to DSA; remove oil		Each	\$ 1,611.00	\$0.00
Pad mounted Transformer - transport to DSA; remove oil		Each	\$ 10,470.00	\$0.00
Reclosers - transport to DSA		Each	\$ 1,486.00	\$0.00
OPTIONS FOR PRICING				
Wooden Pole - transport from DSA to shipping & load		Per Ton	\$ 271.00	\$0.00
Wooden Pole - transport to off VI disposal/salvage facility& unload, including tipping or disposal fee		Per Ton	\$ 2,301.00	\$0.00
Crossarms - transport from DSA to ship and load		Per Ton	\$ 271.00	\$0.00
Crossarms - transport to off VI disposal/salvage facility and unload, including tipping or disposal fee		Per Ton	\$ 2,301.00	\$0.00
WAPA electrical components (insulators and assembly, cutouts, lightning arrestors, etc) transport from DSA to ship and load		Per Ton	\$ 271.00	\$0.00
WAPA electrical components (insulators and assembly, cutouts, lightning arrestors, etc) transport to off VI disposal/salvage facility and unload, including tipping or disposal fee		Per Ton	\$ 2,301.00	\$0.00
Steel hardware (Bolts, clamps, hooks, etc) - transport from DSA to ship and load		Per Ton	\$ 271.00	\$0.00
Steel hardware (Bolts, clamps, steps, etc) - transport to off VI disposal/salvage facility and unload, including tipping or disposal fee		Per Ton	\$ 2,301.00	\$0.00
Streetlight bracket/head - transport from DSA to ship & load		Per Ton	\$ 271.00	\$0.00
Streetlight bracket/head - transport to off VI final disposal/salvage facilty, including tipping or disposal fee		Per Ton	\$ 2,301.00	\$0.00
Guy Wire Assembly - transport from DSA to ship & load		Per Ton	\$ 271.00	\$0.00
Guy Wire Assembly - transport to off VI final disposal/salvage facilty, including tipping or disposal fee		Per Ton	\$ 2,301.00	\$0.00
Conductor - transport from DSA to ship and load		Per Ton	\$ 271.00	\$0.00
Conductor - transport to off VI final disposal/salvage facilty, including tipping or disposal fee		Per Ton	\$ 2,301.00	\$0.00
Transformer - transport from DSA to ship & load		Each	\$ 125.00	\$0.00
Transformer - transport to off VI final disposal/salvage facilty, including tipping or disposal fee		Each	\$ 720.00	\$0.00

ADDENDUM





VIRGIN ISLANDS WATER & POWER AUTHORITY

PR-01-25

Debris Collection & Disposal for Hurricane Season

2024-2025

Date: September 25, 2024

ADDENDUM I

**Questions & Answers, Clarifications and
Modifications**

1. MOBILIZATION TIME

While reviewing the RFP for pr-01-25 and would appreciate clarification regarding the mobilization period. specifically, could you confirm the amount of time that will be allotted for mobilization after the notice to proceed has been issued? understanding this timeline is critical for our planning and resource allocation.

VIWAPA: We would expect to have initial mobilization between 10 to 14 days depending on the availability of the ports after the event to bring personnel and ship equipment.

2. EQUIPMENT STORAGE

We would also like to request clarification regarding equipment storage while on site during the project execution phase. could you please confirm whether a designated storage location will be provided on-site for our equipment and tools? alternatively, if storage is not provided, will we need to make our own arrangements for equipment accommodations?

VIWAPA: VIWAPA and the GVI have identified storage areas throughout the territory that would be used to store equipment and materials.

3. START OF WORK

We would also appreciate clarification regarding the timing of the cleanup efforts. Specifically, will the cleanup be required to begin before the utility crews come through to rebuild the line sections, or will cleanup commence after the utility work is completed? Understanding this sequence is critical for us to effectively coordinate our resources and schedule.

VIWAPA: Cleanup efforts will start prior to the line crews and try to maintain the schedule ahead of line crews when possible, in areas which would facilitate the restoration process.

4. Would the VI Water and Power Authority allow for a pass-through cost for tipping/disposal fees? This is customary within the industry and is approved for FEMA reimbursement. Tipping fees obtained now have the likelihood to change over time, especially if there is a large-scale event. It's not uncommon for facilities to run out of air space in large disaster events and be unable to take debris. Because of these issues, most pre-need disaster contracts have all tipping and disposal fees as a pass-through cost, paid for by the contractor and billed to the client with no mark up.

VIWAPA: VIWAPA will allow for a pass-through cost for tipping/disposal fees.

5. Is a bid bond required for this project and if so can you please send the requirements and bid bond form.

VI WAPA: No bonds are required for this project

LICENSES/SAM





THE GOVERNMENT OF THE VIRGIN ISLANDS
DEPARTMENT OF LICENSING AND CONSUMER AFFAIRS
BUSINESS LICENSE

KNOW ALL BY THIS PRESENT

That, in accordance with the applicable provisions of Title 3 Chapter 16 and Title 27 V.I.C. relating to the licensing of businesses and occupations, and compliance having been made with the provisions of 10 V.I.C. Sec. 41 relating to the Civil Rights Act of the Virgin Islands, the following license is hereby granted.

Licensee: HAUGLAND VIRGIN ISLANDS, INC.	
Trade Name: HAUGLAND VIRGIN ISLANDS, INC.	
Mailing Address	Physical Address
P.O. BOX 11309 CHARLOTTE AMALIE ST. THOMAS VI 00801	62-1 & 62-2 ESTATE THOMAS NO. 6A NEW QTT SUITE 101 & 102 ST. THOMAS ST. THOMAS VI 00801
Business No: 43282	License No: 1-43282-3L
Types of License(s) Installation of Equipment Electric Service Rental of Equipment Solicitor, Sales & Commission Agt. Asphalt Paving Service	

As provided by law, the authorized licensing authority shall have the power to revoke or suspend any License issued hereunder, upon finding, after notice and adequate hearing, that such revocation or suspension is in the public interest; provided, that any persons aggrieved by any such decision of this office shall be entitled to a review of the same by the Territorial Court upon appeal made within (30) days from the date of the decision; provided, further, that all decisions of this office hereunder shall be final except upon specific findings by the Court that the same was arrived at by fraud or illegal means.

2023

If a renewal is desired, the holder is responsible for making application for same without any notice from this office. It is the responsibility of the Licensee to notify the Department in writing within (30) days, when a license is to be cancelled or placed in inactive status. Failure to do so will result in the assessment of penalties as authorized by law.

Valid from 12/14/2023 until 12/31/2024
Printed on 12/14/2023
Issued at St. Thomas, V.I.
Fee 650.00

H. Nathalie Hodge
Commissioner Nominee, Department of Licensing and Consumer Affairs

THIS LICENSE MUST BE PROMINENTLY DISPLAYED AT PLACE OF BUSINESS



THE GOVERNMENT OF THE VIRGIN ISLANDS
DEPARTMENT OF LICENSING AND CONSUMER AFFAIRS
BUSINESS LICENSE

KNOW ALL BY THIS PRESENT

That, in accordance with the applicable provisions of Title 3 Chapter 16 and Title 27 V.I.C. relating to the licensing of businesses and occupations, and compliance having been made with the provisions of 10 V.I.C. Sec. 41 relating to the Civil Rights Act of the Virgin Islands, the following license is hereby granted.

Licensee: HAUGLAND VIRGIN ISLANDS, INC.	
Trade Name: HAUGLAND VIRGIN ISLANDS, INC.	
Mailing Address	Physical Address
P.O. BOX 11309 CHARLOTTE AMALIE ST. THOMAS VI 00801	9-A LA GRANDE PRINCESS UNIT #8 CHRISTIANSTED ST. CROIX VI 00820
Business No: 43282	License No: 2-43282-2L
Types of License(s) Installation of Equipment Electric Service Rental of Equipment Solicitor, Sales & Commission Agt. Importer of Goods Asphalt Paving Service	

As provided by law, the authorized licensing authority shall have the power to revoke or suspend any License issued hereunder, upon finding, after notice and adequate hearing, that such revocation or suspension is in the public interest; provided, that any persons aggrieved by any such decision of this office shall be entitled to a review of the same by the Territorial Court upon appeal made within (30) days from the date of the decision; provided, further, that all decisions of this office hereunder shall be final except upon specific findings by the Court that the same was arrived at by fraud or illegal means.

2023

If a renewal is desired, the holder is responsible for making application for same without any notice from this office. It is the responsibility of the Licensee to notify the Department in writing within (30) days, when a license is to be cancelled or placed in inactive status. Failure to do so will result in the assessment of penalties as authorized by law.

Valid from 12/01/2023 until 12/31/2024
Printed on 12/14/2023
Issued at St. Croix, V.I.
Fee 910.00

H. Nathalie Hodge
Commissioner Nominee, Department of Licensing and Consumer Affairs

THIS LICENSE MUST BE PROMINENTLY DISPLAYED AT PLACE OF BUSINESS



THE GOVERNMENT OF THE VIRGIN ISLANDS
DEPARTMENT OF LICENSING AND CONSUMER AFFAIRS
BUSINESS LICENSE

KNOW ALL BY THIS PRESENT

That, in accordance with the applicable provisions of Title 3 Chapter 16 and Title 27 V.I.C. relating to the licensing of businesses and occupations, and compliance having been made with the provisions of 10 V.I.C. Sec. 41 relating to the Civil Rights Act of the Virgin Islands, the following license is hereby granted.

Licensee: HAUGLAND VIRGIN ISLANDS, INC.	
Trade Name: HAUGLAND VIRGIN ISLANDS, INC.	
Mailing Address	Physical Address
P.O. BOX 11309 CHARLOTTE AMALIE ST. THOMAS VI 00801	9-A LA GRANDE PRINCESS UNIT #8 CHRISTIANSTED ST. CROIX VI 00820
Business No: 43282	License No: 2-43282-2L
Types of License(s) Installation of Equipment Electric Service Rental of Equipment Solicitor, Sales & Commission Agt. Importer of Goods Asphalt Paving Service	

As provided by law, the authorized licensing authority shall have the power to revoke or suspend any License issued hereunder, upon finding, after notice and adequate hearing, that such revocation or suspension is in the public interest; provided, that any persons aggrieved by any such decision of this office shall be entitled to a review of the same by the Territorial Court upon appeal made within (30) days from the date of the decision; provided, further, that all decisions of this office hereunder shall be final except upon specific findings by the Court that the same was arrived at by fraud or illegal means.

2023

If a renewal is desired, the holder is responsible for making application for same without any notice from this office. It is the responsibility of the Licensee to notify the Department in writing within (30) days, when a license is to be cancelled or placed in inactive status. Failure to do so will result in the assessment of penalties as authorized by law.

Valid from 12/14/2023 until 12/31/2024
Printed on 12/14/2023
Issued at St. Croix, V.I.
Fee 910.00

H. Nathalie Hodge
Commissioner Nominee, Department of Licensing and Consumer Affairs

THIS LICENSE MUST BE PROMINENTLY DISPLAYED AT PLACE OF BUSINESS



Unique Entity ID:
Q9G6K9MDU1P3

Doing Business As:
(blank)

Purpose of Registration:
All Awards

*Expiration
Date*

Jan 14, 2025

CAGE/NCAGE:
8G0V3

Physical Address:
**4050 La Grande
Princesse Ste 9A Unit 8
St Croix, VI 00820 USA**